

Job Description

Division:	BD
Title:	BD & Strategy Manager
Location:	Shanghai, China
Direct Supervisor:	CBO
Position Summary:	
We are seeking a dynamic and analytical Manager – Business Development & Strategy to join our growing biotech company in Shanghai. The ideal candidate will play a pivotal role in driving strategic initiatives, identifying growth opportunities, and supporting competitive intelligence (CI) efforts to strengthen our market position.	
Responsibilities:	
<ul style="list-style-type: none"> • Business Development: Identify, evaluate, and pursue new partnership, licensing, and collaboration opportunities in the biotech sector. • Strategic Planning: Support the development and execution of long-term corporate strategies aligned with company goals. • Competitive Intelligence (CI): Conduct market and competitor analysis, track industry trends, and provide actionable insights to inform decision-making. • Market Research: Analyze scientific, regulatory, and commercial landscapes to identify emerging opportunities and risks. • Cross-functional Collaboration: Work closely with R&D, and senior leadership to align business strategies with scientific innovation. • Reporting & Presentation: Prepare reports, presentations, and recommendations for senior management and stakeholders. • Administrative support to CBO 	
Qualifications:	
Education:	
<ul style="list-style-type: none"> • M.S, preferably with major in Biology, Biomedical Science, Medicine, or a related scientific field 	
Desired Personal Attributes:	
<ul style="list-style-type: none"> • 2–3 years of experience in management consulting • Familiarity with CI tools, databases, methodologies and PowerPoint/excel modeling • Strong analytical and problem-solving skills; comfortable working with data and synthesizing insights. • Excellent communication and presentation skills (Mandarin and English proficiency required) • Proactive, detail-oriented, and capable of managing multiple projects simultaneously. • Ability to work collaboratively in a fast-paced and dynamic environment. 	